

### **1989 IN REVIEW**

### What a year!

We doubled our business.

We added numerous people to our staff.

We opened new offices around the world.

We did all this and more in a very competitive environment and in the midst of intensive integration activities. In more ways than one, it was a year of phenomenal growth and maturing.

I can't think of many groups of people who could have accomplished half of what we did last year, one reason why I'm so confident of what we'll achieve this year.

Without exaggerating, we can go to customers and tell them that nobody in our field has the number of top quality people, services and products that MDI has. Not only that, we can <u>prove</u> it.

The only problem with

this kind of success is that, as we grow larger, it becomes more difficult for each of us to keep track of what is happening with many of our co-workers and our other offices. That's one reason why we have produced this Yearbook —so that we all can be informed about developments in other offices and be able to put some faces to many of the names we hear.

So let me take this opportunity to congratulate all of you on a job superbly done. And now, let me welcome you to the very first MDI Yearbook, a publication that I expect will be an eagerlyreceived annual keepsake.

Barclay Isherwood President

# ANOTHER MESSAGE...This One From The Editor

As well as joining Barclay in welcoming you to the first annual MDI Yearbook, I would like to thank all of you for your cooperation in taking time out of your busy days to sit for your photographs. And very special



thanks to the contributing editors in each office who supplied me with photos and news items. Because of the tight deadline, it really put the pressure on you. But the good news is, now that we know what to expect in putting our Yearbook out, we'll be much better prepared for next year.

Thanks again everybody. Enjoy the book.

Steather Campbee



# MDI CANADA Offices in: Richmond, B.C. Toronto, Ontario



MEHRAN Akhavan Systems Richmond



VAL Bartram Finance Richmond

MARGARET Ben-Lyazid Systems Richmond

STEVE Blaine

Richmond

Prod. Development



Prod. Development Richmond

ARLENE Beresford

Operations

Richmond

**GREG Booth** 

Richmond

Prod. Development





Systems Richmond



Operations Richmond

**BEVERLY Bordato** 



AMAN Abdulla Systems Richmond

SAM Anderson

Richmond

Prod. Development



Prod. Development Richmond



SEVAK Antranikian Systems Richmond



SUSAN Becker Admin. Services Richmond



Richmond

CARL Ashworth

Systems Richmond

SHARON B

Prod. Deve

Richmond

ent



STEPHEN Adolph Prod. Development Richmond



SIMON Backer Marketing Richmond



**IRIS Benbassat** Systems Richmond



The sign to look for to know that you're at the right place in Richmond.

HAROLD Beyea





**KATHY Beck Customer Service** 

LEANNE Anderson

Operations

Richmond

**GORDON Becker Business Operations** Richmond

**DARREN Bianchini** 

Prod. Development

**DONNA Boychuk** 

Admin. Services

Richmond







DAVE Bozman Admin. Services Richmond



**ROB** Burhoe Prod. Development Richmond



DAVID Chan Prod. Development Richmond



**ERNIE** Chatham Systems Richmond



**FRANCIS Chow** Prod. Development Richmond



Admin. Services Richmond

WENDY Burrows

Richmond

Human Resources

MARGARET Chan

NAZIRA Chatur Prod. Development

ZAHID Chowdhury

Prod. Development

Richmond

Richmond

Transit

Richmond





Prod. Development



**RICK Cameron** Prod. Development Richmond



NEIL Chan

Marketing

Richmond



Richmond

AARON Chen Prod. Development Richmond



**VALERIE Choy** Prod. Development Richmond

**HOWARD** Chercoe Operations





**GEORGE** Carter Operations Richmond



Prod. Development





BRUCE Buckingham Systems Richmond



**GEOFF** Catliff Prod. Development Richmond



YIU-KWONG Chan Prod. Development Richmond



LISA Chillingworth



志.

TRICIA Burgess Finance Richmond



**KEN Chaddock** Marketing Richmond





**KRIS** Chand Marketing Richmond



RICK Chiu Prod. Development Richmond









STEVEN Chan















**RUSSELL Chan** Systems Richmond

**GLEN Brownlee** 

Sales/Systems



Richmond's Lindsay Ryerson, David Sutcliffe and crew have no rivals (other than their sail boat).



**BARRY Coulson** Finance Richmond



ANNE MARIE Cranna Finance Richmond



LARRY Crawford Sales Richmond



Finance Richmond



**FRANCES** Collins Operations Richmond

PAUL Crouser

Systems

Richmond



**GILLIAN Clark** Operations Richmond



**KEVIN Collins** MIS Richmond



**FRANCIS** Cullen Prod. Development





Marketing



**BETTI Clipsham** Human Resources Richmond



**BONNIE Cotter** Administration Richmond



LARRY Dahlgren Marketing Richmond



BARBARA DeClue Systems Richmond



Systems Richmond



JIM Dalbey Sales Richmond

SCOTT Dee Prod. Development Richmond



JOHN DeGirolamo Sales Richmond



Marketing Richmond



**GEORGE** Delanowski **Customer Service** Richmond

















AVRIL de Souza Richmond









**BILL Cooksley** 

Sales Operations Richmond



KEITH Dawson Admin. Services Richmond



Sales

















**KEN Docksteader** MIS Richmond



**ERWIN Emke** MIS Richmond



Sales Operations





**RAY Fung** Systems Richmond



LYNNE Foster

Systems

Richmond

**RITA Fung** Operations Richmond





**ANNETTE Donald** Operations Richmond

THOMAS Eng

Richmond

Prod. Development



Prod. Development Richmond



**DENNIS Espey** Operations Richmond



**RON** Fielden Marketing Richmond



**BUD** Fraser Systems Richmond



**MELODIE Funicelli** Prod. Development Richmond



Human Resources Richmond



PATRICK Fang Systems Richmond



JOE Fifonja Admin. Services Richmond



**CAMERON** Fraser Prod. Development Richmond



**GREG** Funk Prod. Development Richmond



**HELEN Eckstein** Prod. Development Richmond



**ILSE Farrell** MIS Richmond



STEVE Flannery Prod. Development/ Operations Richmond



DOUG Fraser Marketing Richmond



DOUG Edge

Richmond

JOYCE Feller

Richmond

Sales Operations

Prod. Development

RICK Freeman Systems Richmond



SUE Fulton Admin. Services Richmond



Another Richmond crew sets sail: Alan Foster, Wendy Harris, Sue Hardy, Laura Barnes and Jaimie McPherson.



Finance Richmond



**BILL Fenton** Prod. Development Richmond







JOHN Funk Admin. Services Richmond



ERIC Gow **Customer Service** Richmond



ROD Guy Prod. Development Richmond



MARK Hamrol MIS Richmond



**CAROL Harris** Systems Richmond



HUBERT Gajowski Customer Service Richmond



LOREN Greenen Systems Richmond



Prod. Development



SUE Hardy Transit





ANDREW Gales Admin. Services Richmond



SUE Greville Operations Richmond



Systems Richmond

Richmond



Systems Richmond



**VICKI** Groden Sales Operations





ANGELA Guerreiro Prod. Development Richmond



LANCE Gutteridge

MARIA Go

Marketing

Richmond

MIS - Contract Richmond





MARK Harold Prod. Development Richmond



**CRAIG Hemsing** Prod. Development Richmond



ANDREW Harrie

CORNEL Hessels Prod. Development Richmond























Richmond













Richmond



JOHN Hawkins Systems Richmond



Prod. Development M NOT ALBUMION ARE MELON M THE I VOUDON ARE MELON M THE I VOUDON ARE MELON Richmond



**TOBY Haynes** Prod. Development Richmond

Confidential message to Richmond: "Way to go!"



Richmond

negotiated two major contracts in Europe. Engineering successfully integrated Motorola and MDI technology,





THOM Howson

Richmond

Human Resources

BARCLAY Isherwood

President

Richmond



Human Resources Richmond



**KERRY** Isbister Marketing Richmond



LEONA Johnson Prod. Development Richmond



**GARY Kenward** Prod. Development Richmond



NANDOR Kerek Prod. Development Richmond



Systems Richmond



NORM Hrapchak Sales Toronto



KIM Jackson Admin. Services Richmond



**BOB** Jonker Operations Richmond



**BRIAN Kerr** Prod. Development Richmond



**CINDY Hildebrandt** Operations Richmond



**BILL Hughes** MIS Richmond



SUSAN Jackson Sales Operations Richmond



**IBRAHIM Karim** MIS Richmond



**GREG Kerr** Operations Richmond



TOM Ho Prod. Development Richmond



**RUTH Hughes** Sales Richmond





TOM Kaufmann Prod. Development Richmond



Systems Richmond



**GARRY Hunt** Prod. Development Richmond



CRAIG Johannsen MIS Richmond



PAUL Kavanaugh Systems Toronto



LUCY Johns

DAVID Kennedy MIS - Contract Richmond



The building that belongs to the sign on Page 4.



**Customer Service** Richmond



**GLEN** Imada Prod. Development Richmond





























SHAMS Khan Operations Richmond



SUSAN Knight Systems Richmond



CARLO Kong Operations Richmond



Sales Richmond



Marketing Richmond



MICHAEL Kreykenbohm MIS - Contract Richmond



**TEREZIJA Kustec** Admin. Services Richmond



**DERREK Kirk** Prod. Development Richmond



**JIRI Krivanek Customer Service** Richmond



MAUREEN Kulak

Richmond

Prod. Development

**MIKE Kishimoto** 

Systems

Richmond

MARCEL LaForce Systems Richmond



**KEN Lam** Prod. Development Richmond



CHUCK Leighton Finance Richmond

# TORONTO, ONTARIO:

Richmond might be the largest MDI office in Canada, but Toronto is the fastest-growing.

Established in mid-July, it grew by 800% during its first three months of operation. Honest! It began with Michael Chevalier and, within one calendar quarter, he had seven compatriots.

Imagine if this blistering rate of growth continues. In about another week, they'll have 64 employees. By Easter they'll pass the 500 mark. By summer they'll be at more than 4,000. And, a year from now, they will have 262.144 employees! More impressive still, within another six months or so they'll have more employees than Canada has citizens!

As you might expect, Toronto has to find larger premises and is planning a move early this year.

The distinguished list of clients fueling Toronto's remarkable growth includes: Roger's Cable, BC Transit, Purolator Courier, Peel Police and Halifax Police.



Richmond

**BYNG** Leona

Richmond

**Customer Service** 

**BEN Lamprecht** Finance Richmond



TANYA Lesik Systems Richmond



**BORIS Kulic** Systems Richmond

JOANNE Laverock

Admin. Services

Richmond



President

SHANNON Lazerte

Prod. Development

Richmond

E BIXEL



**BRUCE** Laidlaw **Customer Service** Richmond

ANDREW Lee

Richmond

Prod. Development

















































Toronto's Michael Chevalier never did picture himself having a desk job.



Christmas at MDI, Toronto. Left, Lisa Chillingworth; right, Robert Maynes; centre back, Michael Chevalier, centre foreground, Santa Claus.



**KEN MacKenzie** Operations Richmond



LUISA Marchetto Prod. Development Richmond



**MIKE Marlowe** Systems Richmond



**DONNA** Lewis MIS Richmond

TOM Lockhart

Richmond

**DAN Lutley** 

Richmond

Richmond

Richmond

Prod. Development

Prod. Development







JANE Louca Prod. Development Richmond



KIM Lyle Sales Operations Richmond



Sales Operations Richmond



**KEN Martin** Systems Richmond



**RICARDO Lim** Prod. Development Richmond



JUDY Low Admin. Services Richmond



ANGELA Lyson Prod. Development Richmond



Systems Toronto





DAVE Lucas Systems Richmond



LESLIE MacDougall Sales Richmond



LEON Mak MIS - Contract Richmond

and the second second



1p

**RON Linton** Systems Richmond



PAUL Lui Systems Richmond











MANDY Manak Operations









**BILLIE Marshall** Sales Operations















DAVE Mason Finance/Admin. Richmond



DAN McCallum Prod. Development Richmond



Prod. Development Richmond



PETE McConnell Prod. Development Richmond



MURRAY McKinnon Systems Richmond



**CATHY McKinnon** 

Finance

Richmond

**BOB McMahen Customer Service** Richmond

ERIC Meger

Marketing

Richmond



LAURIE McMichael Marketing Richmond



TODD Matsuo Systems Richmond



**KATIE McCormick** Systems Richmond



MIS - Contract Richmond

Finance

Richmond



**KATRINA Matthews** Prod. Development Richmond



JOANNE McGillivary



RANDY McIntyre Transit Richmond



MIS - Contract Richmond



**ROBERT Maynes** 

Systems

Toronto

DAVID McKie Prod. Development **RICHARD McIntyre** Customer Service Richmond Richmond



LAWRENCE McLeod Prod. Development



BRUCE McNeil Prod. Development

Richmond

**ELENI Mitsis** 

Richmond

Food Services

JAIMIE McPherson

Prod. Development Richmond



**DIANA Moore** Systems Richmond



DALE Mernett Prod. Development Richmond



ANN Miller Operations Richmond



PAM Miller Sales Operations Richmond



Marketing Richmond



































JERRI Morris Prod. Development Richmond

RAY Ng

Richmond

Admin. Services

ALLEN Ogden

**CORAL** Pearce MIS

Richmond

Richmond

Prod. Development



**JEFF Morris** Sales Richmond

DERICK Niu

Richmond

Prod. Development

"We've been really impressed with Mobile Data's installation team. They're all top-notch specialists."

RON WALKER Operations Analyst Arkansas Louisiana Gas



Marketing Richmond

**DEBBIE Musil** 

Finance

Richmond



SUSANNE Morrison Finance Richmond

VALERIE Musil

Food Services

SUSAN Noppe

Systems

Richmond

Richmond



**DAVID Mosher** Systems Richmond



MATT Mussallem Prod. Development Richmond



**KEN Nordholm** Systems Richmond





Prod. Development Richmond



ANWAR Nathu MIS Richmond



CAROL O'Brien Finance Richmond

**JULIE Parsons** 

Finance

Richmond



Systems



LINDA Murdock Admin. Services Richmond



MIKE Nelson Prod. Development Richmond









JABBOK Pau Richmond



**RAY Parent** Sales Richmond





**MICHELLE** Perrault Marketing Richmond

HORACIO Pertica **Business Operations** 



The Sales Kickoff last Spring.



LAURA Noda

Marketing

**KEITH Oliver Customer Service** Richmond



**DONNA** Perks Finance Bee you soon ader Richmond







Richmond







KAREN Peter Sales Operations Richmond



LORRAINE Post Admin. Services Richmond



ROMAN Rak rod. Development Richmond

YOU NEED

HURRY NHU

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PROTOTYPE

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KEED

GOOD LUCK, OF COURSE,



**BRIAN Redman** Prod. Development Richmond



JIM Robinson Prod. Development Richmond



SERGIO Petrescu Prod. Development Richmond



VICKI Prince-Wright Prod. Development Richmond



SIROOJ Rambaran Prod. Development Richmond



**BRENDA Reynolds** Finance Richmond



ALLAN Rose MIS - Contract Richmond



**BRENDA** Phillips Operations Richmond

TOM Pickett

Richmond

**MICK Purewal** 

PETER Rankin

Transit

Richmond

Richmond

Prod. Development

Sales



**CHERYL** Prowse Sales Operations Richmond



**DARWIN Rambo** Prod. Development Richmond



**DARALEE** Richmond Finance Richmond



MARTY Rowland Prod. Development Richmond



PHIL Ridge

Systems

DAVID Russo Prod. Development Richmond



GREG Pocock Prod. Development Richmond



STEVE Rae Prod. Development Richmond



KARL Reardon Systems Richmond



**BILL Rinsma** Admin. Services Richmond



Transit Richmond



Richmond



GERDA Polednik Admin. Services Richmond







ED Salcedo Prod. Development Richmond











**MISCHA Sandberg** Prod. Development Richmond



CATHY Sauer Sales Operations Richmond



Operations Richmond



SARA Schulz

Operations

Richmond

**DARLENE Schlueter** 



CAROLLYNE Sheldan Admin. Services Richmond



SHERRY Simon Admin. Services Richmond



TONY Speakman Prod. Development Richmond



111

PAUL Stephen Systems Richmond



**ERIC Strauss** Systems Richmond





**JOHN Sture** Prod. Development Richmond



**KEITH Spencer** 

Legal Richmond

**BOB** Styrna Prod. Development Richmond



**ILSE Schwager** Admin. Services Richmond





Prod. Development





MARY BETH Sullivan **Customer Service** Richmond



Prod. Development Richmond



SHANNON Shubert Prod. Development Richmond



MATTHEW Siu Prod. Development Richmond



**HOWARD Staples** Transit Richmond



**DAVID Sutcliffe** Marketing Richmond

the state of the s



1

JOHN Sharkey Finance Richmond



GAIL Silvestrini Finance Richmond





**ROSE Sloan** Finance Richmond



**RICK Steckler** Prod. Development Richmond



WES Sutton Sales Richmond

**DEREK Spratt** Prod. Development Richmond



**FIONA Sinclair** Richmond















Richmond

LARRY Shellenberg

Sales







BRUCE Swail Marketing Richmond



ALISON Taylor Prod. Development Richmond



RICKY To Prod. Development Richmond



Systems Richmond



HABIBA Teja Food Services Richmond





**LESLIE** Tomkinson Finance Richmond



JUDY Swain

Systems

Richmond

RUSTAM Teja Food Services Richmond



NORMAN Toms Prod. Development Richmond



VAL Swannell Sales Richmond





Richmond



Best

PAUL Tam Admin. Services



**CHRIS** Thoreson Prod. Development Richmond



SUSAN Totten Sales Operations Richmond



**BOB** Tilsley

Operations

Richmond



HALLEY Tang Prod. Development Richmond



JIM Tivy MIS - Contract Richmond



PHONG Tran Prod. Development Richmond



HELEN Tse Prod. Development Richmond



**RON Tymrick** Prod. Development Richmond



TERESA Travers Sales Operations Richmond



NORMAN Tse Prod. Development Richmond



PETER Tremblay

Transit



**DON Turner** Richmond





JAN Townsend

Systems

THU Trinh Prod. Development Richmond



MAUREEN Tweedly

















At the Richmond Golf Tournament, Thom Howson was instructed to improve his grip, much to the dismay of his wife Jan.

















CURTIS Vandenbossche Systems; Richmond



**RON Vanderhelm** Prod. Development Richmond

"To be able to work with a successful B.C. ompany like Mobile Data International was a stinite asset. It was comforting to know that less than 30 kilometers away, an

ennue asset. It was connorting to know the less than 30 kilometers away, an internationally successful company was putting their top people and resources to work to help us..."

NNIS BARKMAN



MIKE Walker

Richmond

Prod. Development

Operations Richmond



Systems Toronto



ANITA Vietnieks Finance Richmond

RACHELLE Wall

Admin. Services

Richmond



**HEATHER Voth** Operations Richmond



Finance Richmond



**DARLENE** Westen Prod. Development Richmond



Prod. Development



**DONNA Walker** Prod. Development Richmond



STEVE Walmsley Prod. Development Richmond









TONY Wind Prod. Development Richmond





**BOB** White Marketing Richmond



**HENRY Wong Customer Service** Richmond



**CHRIS** White

Systems

Richmond

MING Wong Prod. Development Richmond



Admin. Services Richmond



RON Wong Customer Service Richmond



WILLIAM Wong Operations Richmond



Richmond



Corporate Cup, a sports day in Vancouver, featured an MDI team that placed 18th out of 92 teams. Had M.D.Ivan and M.D.Irene been there to cheer, they say they would have placed at least 17th.



Prod. Development Richmond



WILLIAM Waung Prod. Development





L.J. Williams Systems Richmond









Richmond



PAUL Wilson















Practising their whale-watching technique at the Richmond Golf Tournament are Alan Foster and Sue Hardy.



LOUIE Young MIS Richmond

LENNIE Zbeetnoff

Sales Operations

FRAN Zukewich

MIS

Richmond

Richmond



JOHN Yuan Operations Richmond

LARRY Zibrik

Richmond

Prod. Development



Food Services Richmond



SAKIS Zissopoulos Prod. Development Richmond



VAL Zumstein Sales Operations Richmond



KHADIJA Zaloga



Finance Richmond



HIRO Yagi Prod. Development Richmond



RAYMOND Wu Admin. Services Richmond



TASH Yamada Prod. Development Richmond



Richmond

Finance

Richmond



RICHARD Wyllie MIS - Contract Richmond



ALAN Yeung Prod. Development Richmond







Iris Benbasset and Eric Gow...not missing in action.

HONG Liao **Customer Service** Richmond

**CINDY Morrissey** Operations Richmond

**ROBERT Murphy** Systems Richmond

**JOHN** Peterson Operations Richmond

JANET Pinder Systems Richmond

PHIL Robson Prod. Development Richmond

HOLLIS Stephen Prod. Development Richmond

**RONALD Shaw** Systems Richmond

DAVID Sloan Prod. Development Richmond

**MICHAEL Smith** Prod. Development Richmond

FRED Trepke Operations Richmond

THOMAS Touhey Prod. Development Richmond

RAZZIA Walli Prod. Development Richmond

**ROBERT Weiss** Sales Richmond

LARRY Young Systems Richmond



JEH Chang Prod. Development Richmond MICHAEL Ghesquiere Prod. Development Richmond

> JAMES Hoy Prod. Development Richmond

**GERHARD Illner** Prod. Development Richmond

JOHN Jackson Systems Richmond







ANN Zawadzka Prod. Development Richmond



















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